

NEXTPPOINT TECHNOLOGY LLC

CAPABILITIES STATEMENT

Managed IT Services | Cybersecurity | Cloud

Veteran-Owned Small Business
Service-Disabled Veteran-Owned
Dubuque, Iowa | Nationwide
CMMC Level 1 Compliant

Matt Hermesen, Founder & Principal Consultant
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563.213.5648
nextpointtechnology.com

UEI: PCWFECBL85H8 | CAGE: 17VC9
Dubuque, Iowa | Remote Nationwide

COMPANY OVERVIEW

NextPoint Technology LLC is a U.S.-based Managed IT Services and Cybersecurity firm delivering enterprise-grade technology management to small and mid-sized businesses, government agencies, and organizations that require reliable, secure, and accountable IT operations without the cost of a full-time internal IT department.

Founded by Matt Hermesen, a Service-Connected Disabled Veteran with over 20 years of corporate IT leadership experience, NextPoint Technology brings the discipline, documentation standards, and governance practices of enterprise IT to organizations of all sizes. Our model is built on three principles: stable systems, clear communication, and security-first operations.

CORE COMPETENCIES

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| ✓ Managed IT Services (RMM/MDM) | ✓ Hardware & Software Implementation |
| ✓ Microsoft 365 Administration & Migration | ✓ ERP & CRM System Integration |
| ✓ Cybersecurity & Endpoint Protection (EDR/ITDR/SIEM) | ✓ Automation & Process Improvement |
| ✓ Azure & AWS Cloud Infrastructure | ✓ IT Documentation & Asset Management |
| ✓ Microsoft Entra ID / Active Directory | ✓ Vendor Management & Technology Planning |
| ✓ Server Administration (Windows Server) | ✓ vCIO / Strategic IT Advisory Services |
| ✓ Network Architecture & Security Hardening | ✓ Security Awareness Training |
| ✓ Backup & Disaster Recovery Planning | ✓ CMMC / Compliance Consulting |
| ✓ IT Help Desk & End-User Support | ✓ Software Licensing (Microsoft 365 CSP) |

DIFFERENTIATORS

20+ Years Enterprise IT	Founded by a former corporate IT Director with hands-on experience managing enterprise infrastructure, cybersecurity, and large-scale system implementations — not a help desk background.
SDVOSB / VOSB Certified	Certified Service-Disabled Veteran-Owned Small Business and Veteran-Owned Small Business. Eligible for SDVOSB set-aside contracts at the federal, state, and local level. VA Veterans First contracting priority.
CMMC Level 1 Compliant	Self-assessment complete. SPRS score filed (S100062654, valid through June 2027). Actively pursuing CMMC consulting practice to help DoD supply chain contractors achieve compliance.

Security-First Operations	Every engagement begins with a security baseline. MFA, EDR, ITDR, SIEM, backup verification, and access controls are non-negotiable starting points — not add-ons. Huntress partner for EDR/ITDR/SIEM.
Direct Senior Access	Clients work directly with senior-level expertise. No tiered helpdesk runaround. No account managers. The person who picks up the phone knows your environment.
Nationwide Remote Delivery	Headquartered in Dubuque, Iowa with the capability to deliver full managed IT and consulting services remotely to clients across the United States.
Documented & Accountable	All environments are fully documented. Processes are repeatable. Nothing lives only in someone's head. Clear ownership of outcomes — not excuses.

NAICS CODES & CERTIFICATIONS

NAICS Codes	Certifications & Registrations
541512 — Computer Systems Design Services	SDVOSB — Service-Disabled Veteran-Owned Small Business
541519 — Other Computer Related Services	VOSB — Veteran-Owned Small Business
541690 — Other Scientific & Technical Consulting	SAM.gov Registered & Active
518210 — Data Processing & Hosting Services	Iowa Targeted Small Business (TSB) — Certified
513210 — Software Publishers (CSP Reseller)	CMMC Level 1 — Complete SPRS: S100062654 (valid through June 2027) GSA MAS 54151S — Submitted, Under GSA Review (eOffer 219WLHGM)

CONTRACT & REGISTRATION IDENTIFIERS

UEI Number PCWFECBL85H8	CAGE Code 17VC9	Entity Type Small Business / LLC	CMMC SPRS ID S100062654
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PAST PERFORMANCE & CORPORATE EXPERIENCE

NextPoint Technology LLC was founded in October 2025. The principal brings over 20 years of directly applicable enterprise IT leadership experience including:

Client / Agency	Scope of Work	Value / Duration
Corporate Enterprise Environments	20+ years managing IT infrastructure, cybersecurity, M365 tenants, server environments, ERP/CRM systems, and multi-site networks as IT Director and senior IT leader	Enterprise Scale
NextPoint Technology Clients	Managed IT services, M365 administration, cybersecurity (EDR/ITDR/SIEM), cloud infrastructure, and strategic IT consulting for businesses in the Dubuque, Iowa region	Ongoing / 2025–Present

Available Upon Request	References and detailed project experience available upon request for government procurement evaluation purposes	Contact Matt Hermesen
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WHY NEXTPPOINT TECHNOLOGY

Stable Systems. Clear Communication. Security-First Operations.

We bring the discipline and accountability of enterprise IT to organizations that deserve it — without the enterprise price tag. As a Service-Disabled Veteran-Owned Small Business with CMMC Level 1 compliance and active VA engagement, we are committed to delivering outcomes, not just services.

POINT OF CONTACT

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